NEBRASKA STATE FAIR

REQUEST FOR PROPOSAL

FOR

2027-2029

Towing Services & Roadside Service

Issued by:

Nebraska State Fair

PO Box 1387

Grand Island, NE 68802

November 2, 2026

Table of Contents

Table of Contents 2
Section 1. RFP Timeline 3
Section 2. Introduction and Background 4
Section 3. Instructions 4
Section 4. Overall Scope 5
Section 5. Conditions 5
Section 6. Proposal 6
Section 7. Evaluation of Proposal 7
Section 8. Certification 8
Proposal Addendum – Attachment A 9
Proposal Addendum - Attachment B 10

Section 1. RFP Timeline

The Request for Proposal timeline is as follows:

	Date
Request for Proposal Issuance:	November 2, 2026
Q&A Session:	November 17, 2026, 11:00am
Request for Proposal Due Date:	November 24, 2026, 5:00pm
Meetings with Potential Candidates as Needed:	As Needed
Award:	December 21, 2026

Zoom Link for Q&A Session:

Join Zoom Meeting

https://us06web.zoom.us/j/3083821620?omn=89983493691

Meeting ID: 308 382 1620

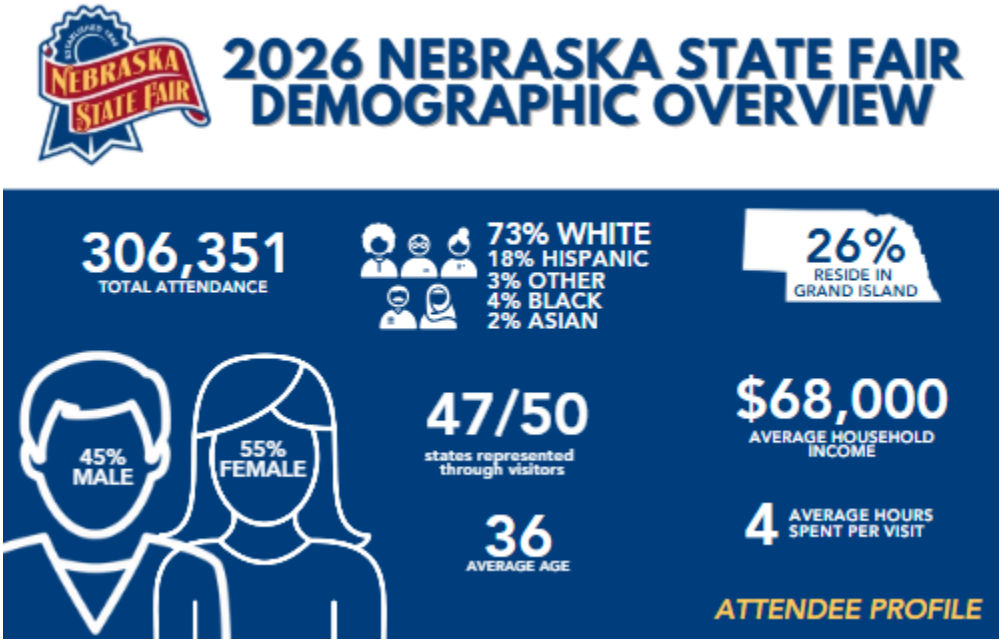
Section 2. Introduction and Background

Nebraska State Fair (NSF) is seeking a qualified business to provide basic roadside assistance services (inflate tires, jumpstarts, etc.), relocate improperly parked vehicles, provide passenger vehicle winch-outs as needed during the 11-day Fair and/or the one move-in day of the annual Aksarben Stock Show.

About Nebraska State Fair and Aksarben Stock Show: Nebraska State Fair, entering its 158th year in 2027, is an event held at Fonner Park in Grand Island, Nebraska. The regional event is the largest celebration of Agriculture in Nebraska, drawing more than 300,000 patrons each year. Concerts, equine shows, carnival, dozens of free entertainment acts surround our core of 4-H, FFA, and Open Class livestock and competitive exhibit contests to create this robust 11-day-long event that ends on Labor Day.

Aksarben Stock Show celebrates 100 years of livestock contest in 2027. This four-day event is hosted just 2 weeks after the annual State Fair. Aksarben holds a contest of beef, swine, sheep, goat, broiler, and rabbits for Exhibitor youth age 9 – 19 who reside in our 14 mid-western states eligible. In addition to livestock shows, Aksarben hosts one of the first seasonal national livestock judging shows (over 500 high school and collegiate youth). Aksarben also hosts national quiz bowl, and public speaking satellite contests. There is also a large shopping trade show, study hall, ag themed child's play area, and concessions enhancing the four-day event. Aksarben will be held Sept 23 – 26 in 2027.

Fair Demographics:



Towing Services Background: Data below provides an idea of the number of services used during annual events.

- **2026 NE State Fair**: incurred 87 calls: 60 tows + 27 lockout/tire services
- **2026 Aksarben Stock Show** incurred 15 calls: 14 winch-out of mud + 1 tow
- **2025 NE State Fair:** Incurred 98 total calls
- **2024 NE State Fair:** incurred 93 total calls
- **2023 NE State Fair:** incurred 88 total calls
- **2022 NE State Fair:** incurred 64 total calls

Section 3. Instructions

I. Review the RFP carefully.
II. RFP questions should be directed by e-mail to **Tina Thuernagle** at **tthuernagle@statefair.org**
III. Interpretations, corrections, revisions, and amendments to this request for proposal shall be issued to all RFP recipients in the form of written addenda.
IV. Proposals are due by hand delivery, mail or e-mail due **November 24, 2026**, at **5:00 PM** to:

Physical Address:
501 E Fonner Park Road, Suite #200
Grand Island, NE 68801
E-Mail: **tthuernagle@statefair.org**

Mailing Address:
PO Box 1387
Grand Island, NE 68802

Section 4. Overall Scope

I. **Terms:** The contract will become effective **January 1st, 2027**, through **December 30, 2029**, with the option for an additional two (2) year term.
II. **Exclusivity:** Awardee will serve as the exclusive provider of requested services for the Nebraska State Fair and Aksarben Stock Show during the term.
III. **Other Promoters:** Any other promoters facilitating business with NSF, including Fonner Park and its partners, Aksarben Stock Show or the Grand Island Expo and its partners, shall not be bound by any agreement made as the result of this request for proposal.
IV. **Agreements Made:** NSF may accept a proposal as written by issuing a written agreement with the selected business. This agreement will be signed by both parties.
V. **Exceptions:** Any known or possible exceptions to any piece of this RFP shall be noted on the Proposal Addendum, Attachment A, and submitted.
VI. **Contracts:** To be executed between NSF and Awardee. All contracts shall be carried out by the NSF Director of Operations or NSF Executive Director.
VII. **Responsible Parties:** NSF final decisions on proposal agreement remain with the Operations Director, in cooperation with Executive Director, Ag Director, Sponsorship Director, and State Fair Board Member/s.
VIII. **Onsite:** This contract requires a 30-minute or less on-site representative response time for NSF calls during 11 days of Fair (event), between 6am -11pm. Aksarben event is a 30-minute or less on-site representative response time for NSF/AKSS calls during only the first day of Aksarben (event), between 6am -11pm. Any service requests outside of the event days listed above, would be agreed in advance or with expectation of a reasonable accommodation timeframe based on the Fair's need and Awardee's availability.

Section 5. Conditions

I. **Laws:** Terms and provisions of this solicitation and any agreement resulting from this shall follow any governing law applicable to this process. Any litigation or action in connection with this proposal and subsequent award shall be instituted in the appropriate Nebraska courts.
II. **Assignment:** Any contract resulting from this solicitation may not be assigned, transferred, or delegated in whole or in part by the production agency, without the prior written consent of NSF.
III. **Termination:** NSF may terminate any agreement made as a result of this process at any time that the agency fails to carry out the provisions under the agreed-upon terms.
    a. Upon termination, NSF shall provide written notice within 10 days of termination. Any monies owed to NSF shall be due within 30 days of written notice, and vice versa.

IV. **Indemnification:** NSF hereby agrees to indemnify and hold harmless *Awardee*, as well as their agents, representatives and directors from and against any loss, damage or expense associated with a claim arising out of the negligence of NSF. *Awardee* hereby agrees to indemnify and hold harmless *NSF* for any loss, damage or expense associated with a claim arising out of the negligence of the *Awardee*.

V. **Insurance:** NSF shall maintain comprehensive general liability insurance in the amount of no less than One Million Dollars per occurrence from an A- or better rated carrier. This policy shall name the Awardee and their agents, representatives and directors as additional insured as it pertains to the negligence of the NSF. Awardee shall maintain comprehensive general liability insurance in the amount of no less than One Million Dollars per occurrence from an A- or better rated carrier. This policy shall name the NSF, and their agents, representatives and directors as stated in Addendum B as additional insured as it pertains to the negligence of the Awardee.

VI. **Retention of Rights:** The Awardee shall not have any rights to use the name, logos, trademarks or copyrights of NSF outside of the purposes of promotion related to NSF, without written permission.
   a. NSF reserves the right to not award this offer to any vendor based on any reason.

VII. **Winning Bid Transparency:** The Nebraska State Fair is a 501(c)(5) non-profit entity. The organization does follow public/private transparency guidelines. Winning bids, after contract execution and if requested, may be shared.

Section 6. Proposal

I. General Information

a. List the following:
   i. Service Provider Name
   ii. Contact info for Service Provider:
   Physical Address
   City, State, Zip
   Phone
   Email
   Contact Name of Person Responsible for this RFP
   Title
   Phone
   Email
b. Provide a Letter of Interest
c. Provide Company History
d. Describe three (3) examples of your Company's past performance success with other clients.
e. Provide three (3) references for clients from your CURRENT client list.

II. Scope

a. **Vehicle Relocations:** Promptly relocate vehicles that are unauthorized, illegally parked, abandoned, blocking fire lanes, or any situation that arises at the direction of an authorized NSF representative. Vehicles will be relocated to the NSF Maintenance Shop on the Fonner Park Campus.
b. **Vehicle Winch-Outs:** Promptly providing winch-out services to vehicles that have become mud bound or otherwise stuck.
c. **Roadside Assist:** Offer agreement included basic assistance to fair and to fair patrons within the NSF managed parking lots (e.g., jump-starts, tire changes, lockout services). Service provided at no additional charge to Fair nor to Patron.

d. **On-Call Standby**: Provide one (1) tow truck and driver who can respond on-site within 30-minutes of NSF call for service, from 6am to 11pm for the full 11-day Fair and 1 move-in day Aksarben events.
e. **Tracking and sharing all towing services requested and provided**: Providing a log including date, time, and any notes needed to understand the service.
f. **PREFERRED OPTION: In-Kind Sponsorship Trade:** Tow service support of the State Fair and Aksarben Stock Show, via in-kind trade value of sponsorship is preferred. Sponsor levels may allow for your brand to be attached to a State Fair asset, like advertised towing services, plus a plethora of options including an area, stage, entertainment act, or other assets during the annual State Fair. Sponsorship trade also includes signage display at the Aksarben Stock Show. This type of exposure will maximize your company brand recognition before and during our events.

III. Bid / Proposal

a. List your complete bid / proposal, including all items in Section 6, plus your flat rate or hourly structure being offered for consideration. Please be thorough and provide any and all incentive considerations.
b. Will Service Provider guarantee a tow operator, and tow vehicle will be able to respond to service calls from (6am – 11pm) for all 11 days of the Nebraska State Fair + one-day move-in of Aksarben Stock Show?
c. Will Service Provider guarantee in above, that pricing shall 1.) not increase over the life of the agreement, or 2.) guarantee price increases will not exceed a set percentage per year or a set percentage over the life of the agreement?
d. List any other fees or changes in Addendum A.

Section 7. Evaluation of Proposal

I. Evaluation of all proposals shall be performed by NSF officials. Evaluation shall be based on, but not limited to, the complete bid in no order or weight. Businesses with previous Fair experience will be scored accordingly.
II. Evaluation committee shall consist of Nebraska State Fair Executive Director, Operations Director, Ag Director, Sponsorship Director, and available State Fair Board Member/s.

Section 8. Certification

Include this form with your proposal

Name of Service Provider _____

Physical Address _____

City, State, Zip _____

Phone _____

Email _____

Contact Name of Person Responsible for RFP _____

Title _____

Phone _____

Email _____

Manager Name (If different from above)

The Service Provider representative hereby certifies by signing below that this proposal is genuine and is made under no false pretense.

_____	_____	_____
Print Name	Signature	Date

Proposal Addendum – Attachment A

EXCEPTIONS TO PROPOSAL AS NOTED.

The following exceptions to this request for proposal are listed as such:

RFP ITEM NUMBER	COMMENTS

Print Name	Signature	Date

Proposal Addendum - Attachment B

INSURANCE

Talent Buyers submitting a proposal are required to make evident certificates of the following minimum coverage. Such certificates shall be included with the proposal:

- Workers Compensation Insurance meeting the statutory requirements of the State of Nebraska.
- Employers' Liability Insurance providing limits of liability in the following amounts:
    a. Bodily injury by accident: $100,000 each accident
    b. Bodily injury by disease: $500,000 policy limit
    c. Bodily injury by disease: $100,000 each employee
- Commercial General Liability insurance providing limits of liability in the following amounts, with aggregates applying separately on a "per project" basis:
    a. General aggregate: $2,000,000
    b. Product/completed operations aggregate $2,000,000
    c. Personal and advertising injury liability $1,000,000
    d. Per occurrence $1,000,000
    e. Fire legal liability $50,000
    f. Automobile $1,000,000

If the Awardee does not carry its own required insurance coverage or fails to return proof of such ay the due date, Nebraska State Fair may at its option obtain through an insurance carrier the necessary coverages noted by this agreement. The expense of this coverage will be billed to the Awardee.

Nebraska State Fair Board, Fonner Park Exposition and Events Center, The Hall County Livestock Improvement Association, and the City of Grand Island shall be listed as additional insured at no cost to the Nebraska State Fair.

LIABILITY

The Awardee agrees to hold Nebraska State Fair Board (legal entities, employees, board members and thereof) harmless from any liability, cost or expense in connection with or growing out of any claim whatsoever for injury, loss or damage to person and/or property at activities involved with this agreement in or upon the Fonner Park/Nebraska State Fair premises, its facilities and appurtenances OR upon the hotel premises, facilities and appurtenances including any transportation of persons, property or items in any way related to Nebraska State Fair.

I acknowledge that I have read the above insurance and liability requirements and acknowledge my organization's responsibility as such.

_____	_____	_____
Print Name	Signature	Date